

04/06/2024

April Mortgages extends HL Partnership distribution

April Mortgages has rolled out its mortgage range to all HL Partnership advisers, enabling them access to the lender's full suite of purchase and remortgage products.

April Mortgages offers customers peace of mind, with a range of house purchase and remortgage products available up to 95% LTV and 85% LTV respectively on fixed terms from five to 15 years.

There are no Early Repayment Charges for borrowers who move house or use their own funds to repay the mortgage and the fixed rate automatically reduces as customers pay off their balance and drop into a lower LTV bracket.

April also offers peace of mind to advisers. As well as the original procurement fee, advisers can earn an Annual Service Fee paid from the fifth anniversary of the product start date, plus additional fees for product transfers and for further lending, recognising the benefits of long-standing relationships and ongoing financial advice.

Mark Eaton, Chief Operating Officer at April Mortgages, says:

"HL Partnership has supported us from the very outset, and we are delighted to make our range available to all members of the network as we grow our distribution this year.

"April Mortgages is a lender that offers peace of mind to both customers and advisers. With April, customers can rest assured that their mortgage payments won't rise for up to 15 years. In fact, as they pay off the balance or their property price increases, their mortgage rate can actually fall. For advisers, we are committed to building long-term relationships and promoting the benefits of ongoing financial advice – and we put our money where our mouth is, with an Annual Service Fee payable throughout the term of a product from the fifth anniversary of its start date."

Neil Hoare, Commercial Director at HL Partnership, says:

"HL Partnership is delighted to announce the extension of our pilot phase with April Mortgages to all our member firms.

"April believes that mortgages should be simple and that's why they've designed their products to give brokers and their clients certainty and flexibility. These mortgages are an important addition to our advisers' product portfolio at a time when alternative, innovative products are really needed in this market."

For press office enquiries, please contact:

PressOffice@AprilMortgages.co.uk

0333 456 9623

